

# Injection Section

## Page 2

**A Note from  
Steve Rogers**

**Birthdays and  
Anniversaries**

**Demolition Car  
Sponsored by Anchor**

## Page 3

**Anchor Highlighted in  
Plastics Industry Blog**

**Employee  
Spotlight**

**MTI, Inc. Welcomed  
Into Anchor Plastics'  
Family**

## Page 4

**Utilizing Local  
Summer Students**

**Cooking  
Corner**



# A NOTE FROM STEVE ROGERS

Hello again and thanks for reading our newsletter. Another quarter of 2010 gone and I am happy to report that Anchor Plastics is having a great year and growing at a steady pace.

We want to thank all of our customers and suppliers for their contributions in helping us meet our company sales goals for 2010.

As fall approaches, we are fi-

nalizing a lot of new projects and are anticipating having a busy work load this winter.

I want to remind everybody that our annual shut down is coming up. Anchor Plastics, Inc. will be closed from Wednesday, December 22nd through Friday, December 31st.

Please submit purchase orders as soon as possible, as our last day of shipping is Wednesday, December 22nd. Our ware-

house will resume normal shipping on Monday, January 3rd.

I'd like to thank all my employees, suppliers and customers for their continued support and wish them the best throughout the end of 2010.

Steve Rogers  
President



## DEMOLITION CAR SPONSORED BY ANCHOR

Demolition derby is not a sport to be taken lightly. This is an event in which the prize money is not what motivates you, but instead, it is about the thrill and the competition for the survival-of-the-fittest.

It's an evening of crashing and smashing, as drivers try to out-maneuver each other, demolishing other contestant's vehicles while keeping their own car alive.

The last car running is the winner.

This past August, Anchor Plastics, Inc. sponsored a demolition derby car in the Swift County Fair, held in Appleton, MN on August 18 through August 22.



Over the course of the five day festivities, the fair sponsored two nights of demolition derby competitions. Both nights are run by the Ridgerunners Snowmobile Club of Appleton.

Friday night featured chain stock cars and 2 wheel drive pickups, while Saturday night featured full-sized weld and compact car classes.

The vehicle that Anchor sponsored was a 1983 Toyota Corolla that was purchased by Anchor

Plastics and donated to Jeff Stitt for the competition.

Stitt and the Corolla participated in the Saturday night compact car class. The competition was swift and Jeff competed great.

After a brutal battle, it appeared that Jeff could be one of two last cars still in the running. Unfortunately, with only one minute left, his motor stalled and he ended up taking 3rd place out of nine competitors.

Everyone at Anchor Plastics would like to congratulate Jeff on a great finish.



## BIRTHDAYS AND ANNIVERSARIES

### October

5th - Greg Rogers' 29 Year Anniversary

9th - Ron Rogers' Birthday

23rd - Darrel Bogren's 4 Year Anniversary

25th - Maggie Finney's Birthday

### November

24th - Kathy Coan's Birthday

### December

3rd - Darrel Bogren's Birthday

31st - Ruth Fischbach's Birthday

# ANCHOR HIGHLIGHTED IN PLASTICS INDUSTRY BLOG

After being issued a press release on Anchor Plastics' rebound from the recent economic downturn, an editor from PlasticsToday.com picked up the story and published the following article on their website:

## **Anchors aweigh: Sales gather steam for custom molder - August 23, 2010**

The plastics processing industry in the U.S. remains under pressure by most accounts, but there's been a definite uptick for many, among them Anchor Plastics. The small custom molder has rebounded hard from last year's drop in sales and is looking to hire.

Carly Sparpana, marketing coordinator at the injection molder (Golden Valley, MN),

told MPW that the company's 56% increase in sales in the first seven months of 2010 over the same period in 2009 can be attributed to a number of factors.

"Our uptick is being driven by a combination of mostly established accounts rebounding and offering us new projects, along with a few new customers being added to our portfolio. Industry segments across the board are proving strong, including electronics and agricultural," she explained.

During 2009 Anchor was down 40% on its sales but was still profitable. Steve Rogers, who in Dec. 2007 took over the firm his father founded, says the compa-

ny learned from the crisis. "In response to taking such a big hit, we became more efficient in how we ran, became re-educated on cash flow and tightened our belts," said Rogers.

The company has 12 full-time employees, and Sparpana says it now is interested in hiring another six. She says Anchor did have one temporary layoff for a month in 2008, but no employees were released for financial reasons. "We're getting busy again and I see us growing at least 25% in 2011," predicted Rogers.

Ronald Rogers, Steve Rogers' father, continues as president of Anchor Tool & Plastic Inc., a sister firm he founded in Nogales, Mexico in 1998.

## WORD FIND

S M K R Z F S R S R  
A P A M X G U Y T E  
L C L O R M M B U B  
E U D A Q R M R D O  
S L V S S V E E E U  
G O L B N T R D N N  
P L T A R P I N T D  
O K X M V M J C S Q  
N O I T I L O M E D  
S P O N S O R W T O

BLOG | CAR | DEMOLITION | DERBY | PLASTIC  
REBOUND | SALES | SPONSOR | STUDENTS | SUMMER

## EMPLOYEE SPOTLIGHT

Anchor Plastics, Inc. is pleased to introduce **Brandon Johnson** as the Lead Mold Technician.

Brandon comes to Anchor from Custom Eyes, a branch of Essilor of America, in Sauk Rapids, MN. When offered a place in Anchor's 8-Week Mold Tech Training Course, he moved an hour South to Minneapolis and accepted the position.

Starting in December of 2009 with a good work ethic and strong motivation to succeed, he graduated from the training course and was promoted multiple times within a few short months.

Within less than a year he has gone

from student to lead technician, and now assists with updating the new training

program, manages and helps newly hired mold technicians and participates in weekly mentor meetings to guide them along the way.

Brandon is excited about joining the Anchor Plastics' team and developing his skills as a Mold Technician. He is also looking forward to establishing a solid skills set and moving towards a great career in the plastics industry with a growing company.



## MTI, INC. WELCOMED INTO ANCHOR PLASTICS' FAMILY

Anchor is pleased to welcome MTI, Inc. as its newest manufacturer's representative firm.

Established in 1982, MTI Inc. is a Manufacturer's Representative Sales Agency serving Mechanical & Design Engineers, Project Managers, and Procurement Specialists throughout the Upper Midwest. Their focus is on high precision, close tolerance, mechanical components, applications, and assemblies, such as one would find at Anchor Plastics, Inc.

MTI has strong engineering and technical knowledge, a full time in-house Customer

Service and Support Specialist and two field sales representatives.

Their fields of expertise are Casting (Aluminum, Carbon & Stainless Steel, Brass, Bronze, Grey Iron, and Austempered Ductile Iron), Metal Injection Molding (Carbon & Stainless Steel, Titanium, Kovar™, Copper, Chrome, and Custom blends), Thermoformed Plastics (Vacuum, Pressure, and Twin-sheet thermoforming), Precision Swiss Screw Machine Parts (Carbon & Stainless Steel, Brass, Aluminum, Titanium, Monel, Beryllium Copper, and Other metals), Thread Rolling (Custom and Standard Balls Screws,

Lead Screws, Actuator Screw Assemblies, Worm Shafts, and Thread Grinding), and AC \ DC Electric Motors (Custom Design and Manufacturing).

MTI has been a Manufacturers' Agent National Association (MANA) member since 1984 and works with all sorts of products, from aerospace to firearms to truck components.

Since signing with Anchor, MTI has proposed three new potential customers resulting in quotes for 15 different parts. Both companies look forward to an equally prosperous future.

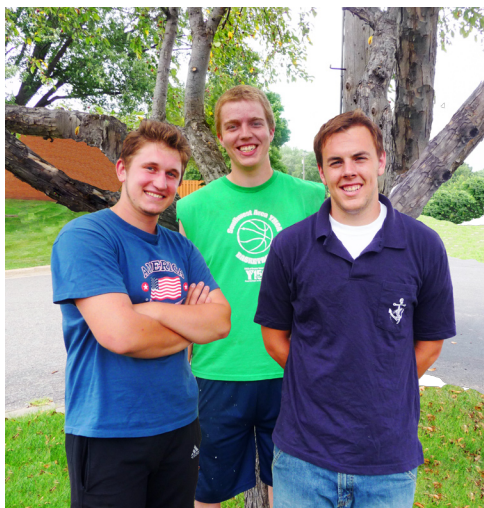


## ANCHOR PLASTICS, INC.

8105 Lewis Road  
Minneapolis, MN 55427

Phone: 763.546.2401  
E-mail: sales@anchor-plastics.com

<http://www.anchor-plastics.com>



## UTILIZING LOCAL SUMMER STUDENTS

As summer approaches, most high school and college students look for a seasonal job to earn extra cash while they have the free time. Although many teens were in need of a job, the poor economy meant it was going to be harder to find work.

As part of its strategy to reach out to the community, Anchor Plastics seeks out local students every year who need a job opportunity during the summer months and offers them temporary full-time employment.

This past summer, Anchor employed four summer students from June through August. They are Artur Delitsoi, Brennan Ashton, and Eric Lohmann, respectively. (See left) Nick Benson was also hired, but is not pictured here.

Artur is a Ukrainian foreign exchange student and worked at Anchor while living with his grandmother who resides in Minneapolis.

Brennan is attending Winona State University in Winona, MN and is working towards a degree in Composite Materials

Engineering.

Eric is attending Northwestern College in St. Paul, MN and is working towards a degree in Psychology.

Nick is attending Montana State University in Bozeman, MT and is working towards a degree in Mechanical Engineering. Nick is following in his older brother's footsteps; Alex Benson was a summer student at Anchor two summers ago.

These students not only benefit financially from employment at Anchor, but they also receive hands-on training that is similar to the training regular full-time employees receive when they enter Anchor Plastics 8-Week Mold Tech Training Course.

To thank them for their hard work over the summer, Steve gave each summer student a bonus check at the end of their employment. Each of these young men walked away with not only a little extra cash in their pocket, but valuable experience that could one day come in handy in their future.

... with featured chef: Dianna Brooks



Recipe For:

Mom's Taco Roll-Ups

Ingredients:

- 1 - 8oz package cream cheese (room temp.)
- 1 - 8oz container sour cream
- 1 - 4oz can chopped green chilies (optional)
- 1 - 4.5oz can chopped ripe olives, drained (optional)
- 2 tablespoons taco seasoning
- 2 cups shredded cheddar cheese
- 8 - 10in flour tortillas

Directions:

1. In a small mixing bowl, mix cream cheese and sour cream until smooth.
2. Stir in the cheddar cheese, chilies, olives and taco seasoning.
3. Spread over tortillas and roll up tightly.
4. Wrap in plastic wrap and refrigerate for at least 1 hour.
5. Just before serving, slice into 1/2-inch pieces. Serve with picante.

Yields Approximately 15 Servings